KMM 1 TKP 276

Ref. No. TO387.

May 27th., 1939.

Mr Malcolm G. Flemming,
P. O. Box 376,
BULAWAYO.

Dear Sir,

I have to acknowledge the receipt of youur letter of the 9th instant in connection with your desire to sell your store at Tonota to Mr Balsher of Francistown. I should also add that this gentleman has interviewed me about this business.

Is it not possible for you, Sir, to obtain a buyer who has no other business at Francistown ? The reason for asking this question is that today all the Francistown firms have the stores along the Shashe River, which is the border between Tati and Bañwato Country. The result is that there is no competition in that area, and it happens that Francistown and the Shashe areas ~~is one of~~ are our worst areas where goods are sold at a very high price compared to other areas; the result can only be the monopoly which these firms enjoy, and for this reason it would be to the interest of my people if your store should be purchased by a firm which has not got other trading concerns in the same area.

With kind regards.

Yours sincerely,